

# Unified retail software for DIY stores and garden centers

One single software solution to manage all your daily tasks wherever you need to, with less effort.



## LS Central

Manage thousands of items easily online and in store, and satisfy new and loyal customers.



### Unify your processes

Control all your business operations and processes, including purchasing, warehouses, CRM, sales, distribution, franchises, and financials, in one environment.

### Unify your channels

Manage within one software sales, inventory, prices, campaigns, and offers for your physical locations and online stores.

### Unify your information

Get real-time, accurate information about your products, sales, customers, suppliers, and loyalty programs on the same platform.

#### Ideal for:



DIY and hardware stores



Home improvement and gardening retailers



Garden centers and plant nurseries



National and international chains with large stores



## Centralized control

- Manage items and customers, and set prices, offers and promotions **centrally** for all your touchpoints, both physical and online.
- Assess **business performance** in real time with reports and dashboards, and react to change with fast action.
- Get rid of **manual, error-prone processes** with automation.
- Grow your brand globally: LS Central is available in multiple languages and localizations and supports your **current and future** business needs.

## Manage inventory effectively

- Have the **right products** available in your stores and warehouses, and only order as much as you need.
- Take the guesswork out of inventory with LS Central's **automated replenishment and store redistribution** functionality.
- Know what your fast- and slow-sellers are and **maximize visibility** of top-selling items to increase sales further.
- Buy stock based on both current inventory and expected sales using **AI-powered demand forecasting**.

## Grow customer spend and loyalty

- Create **multiple offers** and promotions and decide when and where they should be active.
- Set different prices and promotions per **type of customer** (builders, landscapers, resellers, retail customers, etc.).
- **Reward** loyal customers with points, personalized offers, coupons, and promotions in store and online.
- Engage customers and **close sales** anywhere on the shop floor on mobile devices.

## Sell online and in-store

- Let customers shop **as, when, and where** they prefer, on your eCommerce site or in your physical stores.
- **Show stock availability on your website** so customers always see which products are available and where.
- Offer omni-channel services like **click & collect** and pick-up in store, at lockers, or at the curbside.
- Let customers **return and exchange** in the store items they bought from your webshop.

## Designed for DIY and gardening retailers

- See **product availability** across all stores and warehouses and give customers accurate inventory and price information.
- Easily manage a **diverse inventory** that includes standard items, bulk products, items sold by length or weight, and custom-made items.
- Handle **services** like tool hire, landscaping services or consultations, and **events** like horticulture classes or woodworking workshops, from the POS.
- Offer **safe** and quick payment transactions at the POS.
- Manage **inventory tasks**, such as receiving, picking, counting, and transfers, on handheld.



LS Retail is a world-leading developer and provider of all-in-one business management software solutions built on Microsoft Dynamics 365 ERP.

[www.LSRetail.com](http://www.LSRetail.com)

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