



## About us

itSuitsFashion is a beautiful fashion management solution of TCOG. As a Gold Microsoft ERP partner, we are specialized in the design, implementation and support of integrated business solutions for the fashion industry.

### Facts & figures of TCOG:

- 3 locations
- > 60 employees
- > 25 partners worldwide
- Experienced and certified pro's
- Total supplier for the fashion industry

## Complete solution

TCOG works together with several complementary partners to provide a complete fashion solution.

### Our solution provides:

- Design and production
- Mobile sales
- Document management
- Management Information
- Retail

## itSuitsFashion: The most powerful ERP solution for your fashion wholesale & private label

**The right ERP software is essential for optimal management of your organization and efficient collaboration with suppliers, partners and customers.**

Efficiency in companies in apparel, footwear, sporting goods and accessories, depends on a smooth flow of information. In real life this is often impeded. The obstacles commonly faced include the fact that there are many departments using systems that aren't connected, leading to data duplication and sometimes multiple versions of the "truth". itSuitsFashion eliminates those obstacles by connecting information, processes and people.

Every employee fulfills a different role with different tasks, responsibilities and different information needs. itSuitsFashion provides every employee with exactly the right information needed for his or her specific job, supporting every employee optimally in his or her role. With this, the personal efficiency and productivity increases. This makes itSuitsfashion a strong and important strategic tool to realize your business goals.

### Benefits of itSuitsFashion

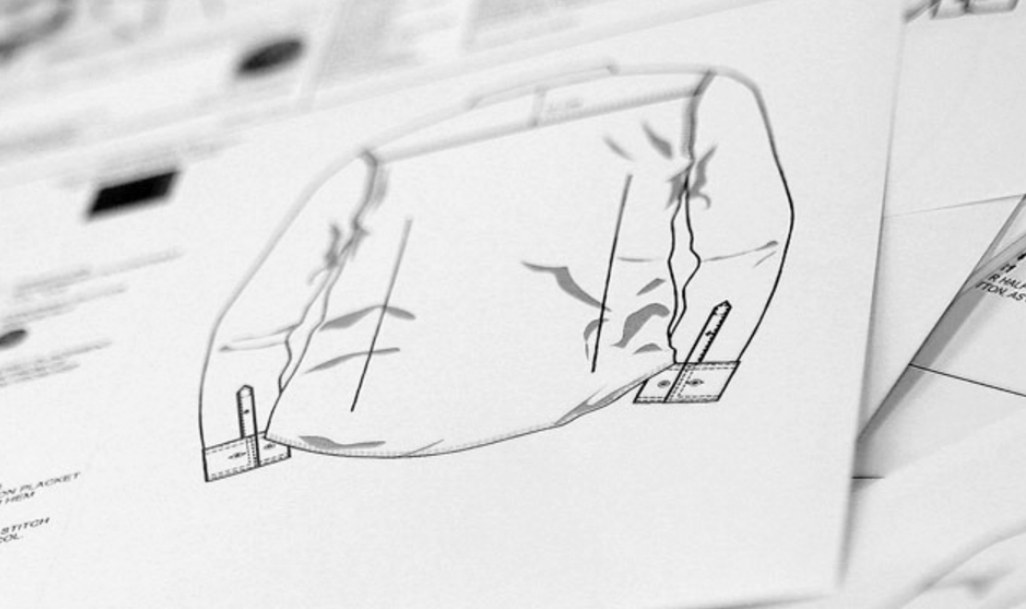
In fashion, it's all about margins and a short time to market. Efficiency in fashion depends on a smooth flow of information, which makes a good management solution essential to companies in the fashion industry.

**TURN DATA INTO BUSINESS VALUE** - Understanding your business data is an important part of running a successful business. itSuitsFashion enables you simply to turn your data into value for your fashion company.

**AGILITY AND INSIGHT** - Many companies in the fashion industry reach a tipping point where the tools that supported their business growth begin to hinder the ability to act with agility and insight. With itSuitsFashion, your people, processes and systems are all connected.

**MORE PRODUCTIVITY** - itSuitsFashion is much more than an ERP system. This fashion management solution is made to support the processes in fashion companies and works seamlessly with many familiar Microsoft tools and products.

**BETTER TEAMWORK** - Business success depends on people working together with all kinds of different information. People working with itSuitsFashion have all relevant information at their fingertips and are able to collaborate more effectively with colleagues, customers and suppliers.



**“In itSuitsFashion Private Label, our processes are perfectly covered.”**

- Liselotte Mak, Finance Manager at The Shirtmakers

### **itSuitsFashion for financial management professionals**

Capable financial management is the key to any business success. By constantly monitoring your business performance, the finance department can compare this to your financial targets and keep other business units up-to-date on their performance. In the fast moving world of fashion, accuracy and a continuous flow of up-to-date information is very important for your company. To deal with these daily challenges, Financial Managers can rely on itSuitsFashion to help eliminate human error, speed up business processes and improve analysis and financial forecasting.

As the one responsible for the financial plans of your company, you need to know at any time where you are heading. The CEO and Business Unit Managers rely on you to be aware of all financial events and conditions that might affect your business. You have to understand the strengths and weaknesses of your company.

To you, the tools that simplify data analysis and reporting, such as dashboards that present key performance indicators, are the most important features in itSuitsFashion. With accurate data immediately available, you spend less time gathering information and more time handling the growth of your company.

### **itSuitsFashion for purchasing professionals**

To meet the need of your customers, it's essential that you have tight control of purchase orders and maintain an optimal inventory. The many variables in the purchasing processes of the fashion industry make the tasks of the professional complex. With itSuitsFashion, you have the tools you need to control and keep track of every step in the purchasing process.

As a Purchasing Manager, you are responsible for the communication with suppliers and for having orders ready on time. In itSuitsFashion you can generate purchase orders, based on sales orders. Your stock levels are being automatically monitored with outstanding sales orders and planned incoming goods, so you always have an optimal stock level. For you and your employees, itSuitsFashion makes it a lot easier to maintain an overview.

### **itSuitsFashion for customer service professionals**

The success of a business relies on the income it generates. Having and maintaining satisfied customers is essential to this. Good customer service depends on the ability to help resolve issues at first customer contact. The customer service employee representing your company, therefore needs to have the most accurate data and customer information available.

You and your colleagues are the first point of contact for questions of your customers and sales team. When a customer has a question, you only need to open up one screen to view the customers history, orders and invoices. The Customer Service Form gives you all the information you need for the conversation with your customer. itSuitsFashion is crucial for you to do your job well and to let you help your company maintain a good relationship with their customers. With the complete customer data conveniently on your screen, nothing falls through the cracks.



## CIRCLE OF GENTLEMEN

**"Since using  
itSuitsFashion, we  
get more work  
done with the same  
number of people."**

- JanJaap van Gent, Owner of  
Circle of Gentlemen

### itSuitsFashion for warehouse professionals

People at the warehouse can highly contribute to increase profit by handling goods on time and providing the best service possible to the customers. The handling of incoming goods, as well as the delivery process, needs to be as efficient as possible. To achieve this, close cooperation with departments such as Purchasing and Administration is essential. itSuitsFashion operates as a single source of shared data and processes for materials, production, deliveries and revenues to help those departments increase the success of the company together. In the warehouse, reception and delivery of goods can be handled by barcode scanning. Besides that, IT connections can be made with external logistics service providers who execute the logistical process for your fashion company.

It is your responsibility to ensure that deliveries arrive correctly and on time. With the outbound warehouse planning and the credit control functionality in itSuitsFashion, you have all relevant and accurate information about customers available. Of course, the handling of incoming goods is also of great importance to your job. An incoming shipment may have items which you need to complete for an outbound shipment.

With the inbound warehouse planning in itSuitsFashion, you already know what and when things will be delivered. This way, you can immediately unpack an incoming shipment if you know it contains articles you need for an outgoing shipment.

### itSuitsFashion for sales professionals

The sales team must have the most accurate company data available to them, including up-to-the-minute product information, pricing, stock levels and information about customers. The success of the sales department depends largely on immediate access to this essential information. itSuitsFashion gives your sales team a strategic advantage by making the information available, helping them to respond to customer needs.

For you, being a Sales Manager, a solid team is essential. You have to build a strong relationship with your customers. With your busy schedule, you often make long days. itSuitsFashion makes it easier for you to monitor the progression of your sales team and your current sales performance. With the up-to-date data which itSuitsFashion translates in clear information overviews, you can quickly respond to sales issues, provide better pricing and track individual and team performances. Thanks to itSuitsFashion, you always know how your sales team performs.



**itSuitsFashion is  
a part of TCOG**

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